

RFQ Tender No.: 002 of 2019
Eswatini Energy Regulatory Authority



Request for Qualification

**Procurement of New Generation Capacity in Eswatini
(First Tranche Procurement Programme)**

Briefing Note No. 01

Date of Issue: 28 June 2019

INTRODUCTION

This Briefing Note (“**Briefing Note No. 01**”) is issued pursuant to the Request for Qualification for the procurement of new generation capacity in Eswatini under the First Tranche Procurement Programme launched by the Eswatini Energy Regulatory Authority (“**ESERA**”) on 07 June 2019 with Tender No.: 002 of 2019 (the “**RFQ**”) and is subject to all the terms and conditions contained therein.

Terms defined in the RFQ and used in this Briefing Note No. 01 with capitalized initial letters, bear the meanings given to them in the RFQ, unless otherwise defined herein.

Item No	Request for Clarification	ESERA Response
1.	<p>Kindly clarify whether the items listed below are required at RFQ stage:</p> <ol style="list-style-type: none"> 1. The energy-only tariff. 2. Site assessments e.g. geotechnical, solar resource assessments, topographical investigations, etc. 3. Contractual agreements with the relevant parties to secure the rights over a site. 4. Permits as required by Eswatini law for the sites. 5. Entering into the Project Agreements i.e. the Implementation Agreement (“IA”), Power Purchase Agreement (“PPA”) and Grid Connection Agreement (“GCA”). <p>Furthermore, please confirm if the Application Fee of Ten Thousand Emalangeni (E10 000) and the RFP Documentation Fee of Fifty Thousand Emalangeni (E50 000) are correct.</p>	<p>Applicants are not required to provide a tariff at this RFQ stage. The tariff offered by Bidders will be required at RFP stage.</p> <p>Whilst ESERA strongly encourages Applicants to commence the site selection process as soon as possible, it is not a minimum requirement for Applicants to have identified or secured sites at RFQ stage. However, there are points allocated under the evaluation criteria for project readiness, and therefore Applicants who demonstrate that they have identified and/or secured sites will be credited for that in the evaluation.</p> <p>It is for the Applicants to determine the extent of site investigations (such as geotechnical studies, solar resource assessments, etc.) and permitting that they will do at this RFQ stage to satisfy themselves as to the suitability of the sites and to receive points for project readiness.</p> <p>There is no requirement for Applicants to enter into the Project Agreements at this RFQ stage. The RFP will contain drafts of the relevant Project Agreements which are to be entered into by the successful Bidders.</p> <p>The RFQ documentation can be downloaded free of charge from the ESERA website: http://www.sera.org.sz/tenders.php. However, parties who are interested in submitting Applications pursuant to the RFQ are required to pay an Application Fee amounting to Ten Thousand Emalangeni (E10 000) and to include the Proof of Payment in their Applications.</p> <p>After the RFQ process, Qualified Applicants will be invited to participate in the RFP and will then be required pay an RFP Documentation Fee amounting to Fifty Thousand Emalangeni (E50 000) in order to receive a copy of the RFP documentation.</p>
2.	<p>Will experience as an EPC contractor be considered when evaluating an Applicant’s compliance with the minimum</p>	<p>Experience where an Applicant acted as EPC contractor will not be considered to meet the RFQ requirements of experience as a lead developer or co-developer. However, where an EPC contractor has</p>

	requirement to have experience as lead developer or co-developer?	acted as a lead developer or co-developer, such experience will be considered.
3.	How can technology suppliers interface with developers who will be participating in the First Tranche Procurement Programme.	<p>ESERA conducted a registration process for parties who may be interested in participating in the First Tranche Procurement Programme. The contact details of the interested parties together with their potential areas of interest are available for download from the ESERA website on: http://sera.org.sz/administrator/files/1559126574.pdf.</p> <p>Parties who may be interested in participating in the First Tranche Procurement Programme but who were not able to register their interest can still do so by completing and submitting the information requested in the registration document. The link to download the registration document is: http://sera.org.sz/administrator/files/1557927889.pdf</p>
4.	What assistance will ESERA be providing to the prospective developers in terms of identifying and securing sites for their Projects.	<p>As stated in Section 5.3 of the RFQ, it is the responsibility of prospective Applicants to identify and secure suitable sites for their Projects, based on their experience of developing similar projects and taking into account all relevant aspects such as technical, environmental, social, commercial factors and land tenure/ ownership and the processes required to secure land in Eswatini.</p> <p>In Appendices B and C of the RFQ, ESERA provides information on indicative Grid capacity as well as maps showing land tenure, protected areas and commercially farmed areas. This is intended to assist prospective developers in the site selection process.</p> <p>Applicants may submit Applications and/or Bids for up to four (4) sites for the Project(s) they wish to develop and are encouraged to identify suitable sites as soon as possible. For sites on privately-owned land, Bidders are expected to secure sites with the relevant private land owner. For sites on Swazi Nation Land (“SNL”) or Crown Land (“CL”), ESERA and the MNRE will assist, if required, to facilitate engagement with the relevant authorities for Bidders who have been selected as Preferred Bidders.</p> <p>Applicants should be aware that, in line with Section 5.4 of the RFQ, in the event that a Preferred Bidder is unable to secure a site on SNL or CL</p>

		for a Project, then the status of the Preferred Bidder in relation to that Project will be withdrawn.
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