#### KINGDOM OF ESWATINI

# APPLICATION FOR A RETAIL LICENCE IN TERMS OF THE PETROLEUM ACT of 2020



### Please return completed form to:

Eswatini Energy Regulatory Authority
First Floor, RHUS Office Park, Karl Grant Street
P.O. Box 7137
MBABANE
H100
Eswatini

Tel: +268 2404 2103 Fax: +268 2404 8474 E-mail: info@esera.org.sz Website: www.esera.org.sz

RETAIL LICENCE APPLICATIONS AND GRANTS ARE ONLY RESERVED FOR INDIGENOUS SWATI PERSONS AS ARTICULATED IN THE PETROLEUM REGULATIONS

### SECTION A – PARTICULARS OF LICENSE APPLICATION

A.1	State nature of application (mark which is applicable)
Issue	of new licence
Rene	wal of Licence
A.2	Desired period of validity of Licence <sup>1</sup>
	Desired commencement date:/
A.3	Other existing permits, approvals, authorisations required to be included as attachments
<sup>2</sup> The ma	eximum period for which a retail licence shall be granted is 10 years as prescribed in the Petroleum Regulations
SECTI	ON B – PARTICULARS OF APPLICANT
B.1	Full name of applicant/ business entity:
B.2	Identity number of applicant, or in the case of a body corporate, registration number:
B.3	Nationality of applicant, or in the case of a body corporate, country of registration:
B.4	In the case of an authority created by law, the name of the law in terms of which that authority is established/created and/or other creation documents:

B.5	Physical	and	postal	address	of	applicant:
B.6			ber of applicant:			
	()	)				
	()	)				
B.7	Fax number o	f applicant:				
	()	)				
B.8	E-mail addres	s of applicant:				
B.9		ontact person on	behalf of applica	ınt:		
	Name:					
	Position:					
	Telephone No	)				
	Fax No.					
	Email:					
B.10	Signature of A	Applicant (Desig	nated Representa	ative)		
	Submitted at			on		20
	Signature					

Witnesses:	
Signature	Signature
Name	Name
SECTION C – APPLIC	CANTS BUSINESS DETAILS
C1. Indicate by cross x type of entity or specify i	in "other"
Limited Liability CompanySole Tra	der
Close CorporationPartnership	
TrustOther	
Body Corporate	
C2. If Other specify:	
C3. Provide a valid Tax Clearance Certificate	
C4. Postal and Physical Address (Where Retail C	Operations are/will be based):

SI	ECTION D – GEOGRAPHICAL AREA TO WHICH RETAIL APPLICATION RATES		
Please	e provide the following information:		
i.	Description, including location and GPS coordinates, site layout, drawings, buildings and pumps for existing or proposed retail establishment. This should include a map to readily identify the area to which the application relates. Scale 1: 10 000		
ii.	ii. Description of other activities the applicant wants to perform at the retail site		
S	SECTION E – RETAILER OPERATING MODEL AND DETAILS OF PETROLEUM PRODUCTS		
E.1	Evidence of the relevant fuel supply agreement (attach copy)		
E.2	Oil Company brand displayed / to be displayed on site?		
E.3	Indicate type of relationship between site owner (Land Lord), Operator (Retailer)and Supplier (Wholesaler)		
RET.	AILER OWNED; RETAILER OPERATED		

OIL COMPANY OWNED; RETAILER OPERATED
3rd PARTY OWNED, RETAIL LEASED, RETAILER OPERATED
3rd PARTY OWNED, OIL COMPANY LEASED, RETAILER OPERATED
E.4 Site License Number (If Issued)
Note: Where a new retailer applies for a retail licence to replace an existing retailer, in such a case please enter the site licence number.
E.5 Volumes (Litres) Sold in the last calendar year (existing market participants) and projections for new entrants (based on detailed traffic count):
Unleaded Petrol
Diesel 50ppm
Paraffin

## SECTION E – FINANCIAL INFORMATION (EXISTING OPERATIONS AND PROJECTIONS FOR NEW ENTRANTS

For each operation, the following information is required:

- E.1 Income statement (Existing Operators):
  - → Draft Previous financial year (Separate direct operating costs and overheads)
  - → Segregation of fuel related revenue from other sources such as retailer operated convenience stores
- E.2 Balance Sheet (Existing Operators)
  - Draft Previous Financial Year for existing operators

- E.3 For New Applicants proof of financial means for the undertaking (i.e. Bank Guarantee, Proof of Credit Facility, Bank Statements not more than 3 months)
- E.4 New entrants must outline the intended business plan for the licence period applied for. This must include the following:
- Vehicle count justifying projected volumes
- Cashflow projections

E.5 All applicants must provide an Occupational Health, Safety, Risk and Quality Management Plan

## SECTION F - DOCUMENTS TO BE ATTACHED FOR A NEW RETAIL LICENCE APPLICATION

1. A motivation for the retailing activity.		

2. A certified copy of the applicant's identity document, if the applicant is a natural person,

#### OR

a certified copy of the business entity's registration documents, if the applicant is a corporate entity or a trust.

- 3. A detailed business plan
- 4. A declaration by the applicant stating that the applicant is not owned in any way by a licensed wholesaler.
- 5. In the case of a filling station to be constructed or outlet to be renovated or any facilities related thereto for purposes of conducting the business of a retailer, the applicant must demonstrate their preparedness regarding the construction.
- 6. Attach the proofs that all the permits, approvals authorisations required have been obtained including but not limited to: (Please tick the boxes as a check)

Environmental approval/ categorization
Health and Safety
Land ownership or right of use (Title Deed, Kings Consent, Lease agreement)
Letter indicating municipal approval use land for the purpose intended

Traffic Approval in case changes will be made to road signage and design
7. If necessary, the original or certified copy of a declaration by the applicant giving reasons why any attachment required is not provided.
8. Proof of payment of application fee.
SECTION G – ADDITIONAL INFORMATION
Please provide any other relevant information, which the applicant wishes to include with this application
DECLARATION
I (full names)hereby declare that all information provided herein is within my personal knowledge and that-

- a) I am duly authorised to make this declaration;
- b) I am the designated person responsible for this licence and any conditions attached thereto;
- c) I have read and understood the Regulations related hereto, with specific reference to the Petroleum Regulation regarding any false declaration; and
- d) I will comply with all legislations, regulations, standards and guidelines that govern the Petroleum Industry
- e) all information provided herein is to the best of my knowledge true and correct.

e) an information provided herein is to the best of my knowledge true and correct.
Signed at(place) on thisday of(month)
(year)
Signature
I certify that the deponent- (a) has acknowledged that he/she knows and understands the contents of this application form and its annexures, that he/she has no objection to taking the prescribed oath and that he/she considers the oath binding on his/her conscience; and (b) has in the prescribed manner sworn that the contents of this application form and its annexures are true and signed same
before me at
(month)(year).
COMMISSIONER OF OATHS  Name:  Address:  Capacity:

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ADDITIONAL INFORMATION